Commission and Create Great Video Content







ABOUT ME

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Business Development Director

Inspired Film and Video





WHAT WE DO

THIRST FOR VIDEO

- 264 Minutes of video content per day
- 108 minutes online videos
- 68% prefer online video to TV
- 72% of customers would rather learn about products and services via video
- Social videos are shared 1200% more than text and images combined



- Commissioned
- Created
- User Generated

COMMISSIONED

POSITIVES

- Industry Expertise
- Access to resources
- Highest quality content
- Creative Freedom

NEGATIVES

- Cost
- Availability

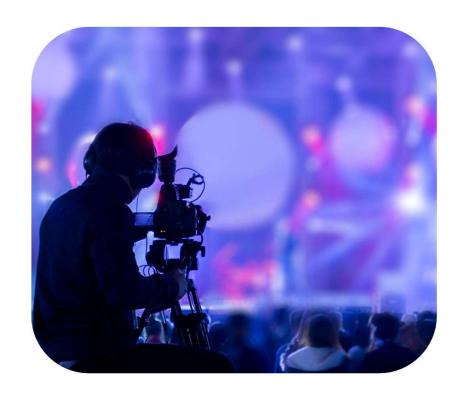
BEST USES

- When you are starting out
- TV adverts
- Paid campaigns
- PR b-roll
- When you need specialised skills



TIPS

- Create a detailed brief
- Commission to a budget
- Get the most for your money
- Ask for full copyright
- Establish technical specs
- Know your capabilities



SELF-CREATED

POSITIVES

- Free
- Reactive
- Regular
- Create stories
- Uses your expertise

NEGATIVES

- Lower quality
- Less flexible
- Your time

BEST USES

- Short lived content
- Capturing ad hoc moments
- BTS
- Stories/reels
- Creating long running stories



TIPS

- Keep it simple
- Do the basics well
- Think about sound
- Use equipment you know
- Use social platforms tools
- Landscape vs portrait
- Break the 4th wall



USER-GENERATED

POSITIVES

- Free
- Genuine
- Captures unplanned events

NEGATIVES

- Copyright
- Association with producer
- Quality

BEST USES

- Sharing real testimony
- Sharing unplanned events
- Shortest format platforms



TIPS

- Sharing is free
- Permission required to incorporate in campaigns
- Credit creator
- Use sparingly
- Beware influencers



be Inspired...

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